

A woman with long dark hair, wearing a long-sleeved leopard print dress, is sitting on a large, porous rock on a sandy beach. She is looking back over her shoulder towards the camera. The background features a clear blue sky, a calm ocean, and more large rocks. The overall scene is bright and sunny.

RESORT 2024-2025
PURE SILK GUIDE



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SILK GUIDE OVERVIEW

Recently in August 2024, we added Silk to the list of fabrics we can import tax-free, saving 35% on import tax, savings we pass directly onto you, making us the lowest-priced supplier of silk articles in Bali. Every other supplier of silk clothing in Bali must add these costs to your prices.

Whether you're looking to enhance an existing line or create a new, dedicated silk resort collection, there's no better time to start than now. With silk coverups, sarongs & mini side wraps starting at an incredible USD 16.00, the brands who are ordering silk are selling out almost as soon as they land.

If you have some styles you want priced, then add them using one of the three handover methods below. In most cases, max three days your hear back from us.



3 WAYS TO HANDOVER

To price any silk styles, custom or ready-to-order, we need to know your selected silk fabric and if you want them priced in plain colours or digital prints. We only discuss specific colours or prints upon your approval of our prices.

1

Custom Designs

For custom silk resort designs, we require a tech pack with detailed notes to help us understand your concepts, for simpler styles such as sarongs, wraps, or side wraps, clear front and back images, sketches, or screenshots with some notes on any changes you want to be made will suffice.

Send in a Word or PDF format via [email](#) or [WhatsApp](#).

In 2-3 working days, we'll offer you the lowest price for a top-quality product.

2

Ready-to-Order Designs

Our new silk collection is patterned and graded to international sizes. Each piece is customized with your custom-branded logo as a satin or tear-away label.

Add our codes to [this form](#), mentioning in what Silk in plain or print or your selected styles as an [email](#) or [WhatsApp](#).

3

Mix & Match

If you want to combine your custom designs with our ready-to-order ones, then add the codes for ready designs and detailed tech packs for custom styles. Once we've analyzed your requests and are clear on your concepts, we'll get back to you with any questions and prices.

Notes:

- Most requested silk designs are coverups, sarongs, and mini-side wraps.
- We only invoice you once we are clear on your selection & you've given approval to start sampling.

Why Choose Us

- All-inclusive pricing—no hidden fees.
- High markup potential: expect around 450% from wholesale to retail.



SILK FABRICS

We offer a curated range of silk types, from the lightweight Silk Habotai to the luxurious Silk Satin.



EXAMPLE PRICES

Group 1 - Silk Cotton & Chiffon

Group 2 - Silk Habotai & Crepe de Chine

Group 3 - Silk Satin & Satin Stretch



GOSSAMER SET

	Plain Colors	Digital Prints
Group 1	\$28.94	\$29.99
Group 2	\$34.76	\$37.39
Group 3	\$40.93	\$44.31



SIDE BUTTON SKIRT

	Plain Colors	Digital Prints
Group 1	\$29.72	\$32.69
Group 2	\$39.62	\$44.48
Group 3	\$49.79	\$56.65



MINI SARONG WRAP

	Plain Colors	Digital Prints
Group 1	\$16.14	\$17.80
Group 2	\$23.90	\$26.89
Group 3	\$29.82	\$33.00



BIAS CUT MERMAID SKIRT

	Plain Colors	Digital Prints
Group 1	\$28.29	\$30.88
Group 2	\$32.74	\$36.52
Group 3	\$41.98	\$47.82

STARTER PACKS

You'll find everything you need to kickstart your Silk journey by purchasing a starter pack. Feel our quality by trying on your selected styles and know how we fit and grade. We include one silk fabric swatch of each of the silks we offer in all seven pre-dyed colours, along with some accessories & packaging options.

Build a silk line faster, easier & in a more cost-effective way.

Fabric Swatch Packs

Experience our premium silk, luxurious feel, and elegant drape with one of our silk swatch packs. Purchasing a pack will allow you to understand the texture & drape of all of the silks first-hand, helping you create a silk collection from home.

[SHOP STARTER PACKS](#)

[SHOP FABRIC PACKS](#)



SELECTING PLAIN COLOURS

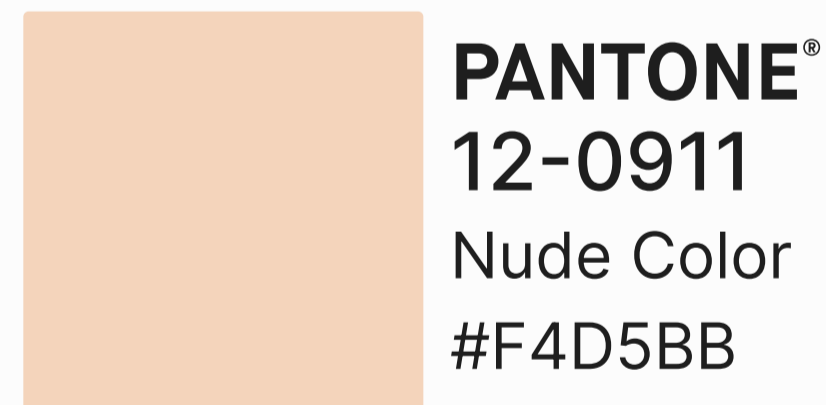
Stock Colours

All silks are pre-dyed and ready for cutting in seven in-stock shades. By choosing stock colours, sample production can begin immediately.



Custom Colours

Custom colours are produced in 100-meter lots, matched to Pantone TPX references. For example, for a "nude" colour, you can search "Pantone Nude TPX" online for a reference.



We recommend requesting lab dips (plain colours) or strike-offs (prints) for approval before final production. Each strike-off is available at USD 25.

ADDING PRINTS

We have been printing by machine & hand in Bali for over 30 years with incredible true-to-life results. When blending silk and swimwear prints in the same motif, you can create a super cohesive collection that is bound to increase your brand's sales.

We print by hand using Silk Screens or via digital print overseas, flown in via weekly flights. Printing digitally embeds the dye deep into the fibres, ensuring the colours remain vibrant and fresh regardless of frequent washing or wear.



Creating your own motifs can be costly as well as timely, it's often best left to a skilled graphic designer. We, therefore, suggest purchasing your prints in vector format for a small fee from online sellers such as [Shutterstock](#) or [Patternbank](#). The choices are huge & the quality is perfect for printing.

Before purchasing, please send us the link to the prints you want to add.

If you're drawing your own, we require your artwork in Vector format files (EPS, PDF, CDR, SVG) at 300 dpi resolution. Our expert graphics team is here to assist you every step of the way, in most cases, free of charge.

[Send any prints artwork here](#)

To ensure your print meets your expectations, we advise requesting print strike-offs, 25 USD per print.

PATTERNS & SIZING

Size Guide

Working with International body sizes, we pattern and grade using state-of-the-art 2D Auto CAD digital software, which allows us to make incremental adjustments to our patterns in minutes.

Please [check our size](#) guide before placing an order.

Fitting - Top Tip

Silk should always be fitted before dispatching samples. You may arrange this yourself, or we suggest contacting [Castaway Model Agency](#), which offers a fitting service for 90 USD.

Select the model you think best represents your brand, and contact us to arrange. During the fitting, your sample merchant will be on hand to assist with the model and offer comments on how each article fits and feels.

Any edits are then quickly organized before samples are dispatched.

We credit back 50% of the fitting fees upon receiving a bulk PO.



TAX-FREE & ETHICS

We are Tax-Free

As a bonded Tax-Free company, we import fabrics without the 35% import tax that other Bali silk clothing manufacturers must pay. This enables us to price your designs lower while maintaining superior quality.

We Give Back

Every month, we support [Bali Street Mums](https://www.balastreetmums.org), a charity founded by New Zealander Kim Farr. This organization is devoted to helping Balinese children and mothers in need, providing aid to families who scavenge from garbage dumps and beg while also protecting vulnerable children from exploitation and trafficking.

To learn more about Kim's impactful work, visit [balastreetmums.org](https://www.balastreetmums.org) or reach out to her directly via [WhatsApp](#).

Outstanding Working Conditions

At Swimwear Bali, we are committed to offering exceptional working conditions that reflect our core values. Our employees earn up to three times the standard wage and work in comfortable, air-conditioned spaces. All employees are provided with full health insurance including their spouses and up to three children, covering all doctor's visits, prescription medication, and hospitalizations. Additionally, we provide a daily hot meal, one glass of fresh juice and vitamin supplements during lunch breaks, with a 13th-month yearly salary. By ensuring our team's well-being, we maintain the high quality and craftsmanship we are known for and guarantee that your production is ethically managed from start to finish.



[READ MORE ABOUT OUR COMMITMENT](#)

DISPATCH & DELIVERY

We ship orders using DHL or FedEx using our company account or yours. DHL arrives daily at our office to pick up orders and deliver samples and accessories.

From the time of pickup to the time of delivery, please allow 3-5 working days.

Important Notes:

- Ensure your delivery address and daytime mobile number are correct.
- Couriers will attempt delivery twice before returning goods to Bali.
- Orders are packed in 36 × 58 × 46 cm boxes (15 × 23 × 18 inches).
- Our tax-free license does not apply to goods entering your country.

[READ MORE ABOUT DISPATCH & DELIVERY](#)



FREQUENTLY ASKED

Q: What's the first step?

A: Begin by selecting the silk fabric and pre-dyed colours you want. Once chosen, we can provide pricing for your designs. For more complex styles, we require tech packs, while simpler designs like sarongs or beach wraps can be sent as screenshots with notes on any changes.

Q: Can I order silk in a custom colour?

A: Yes, we can custom-dye silk with a minimum order quantity (MOQ) of 100 meters per colour. The dyeing process takes approximately 4 weeks.

Q: Can I request digital printing on silk?

A: Yes, we offer digital printing overseas, where the quality is significantly better than any printing in Bali. The process takes about 4 weeks.

Q: Why are your silk prices lower than other Bali manufacturers?

A: We are the only Tax-Free bonded company in Bali exempt from import taxes on silk, saving 35% on costs that other manufacturers must pay.

Q: What is your MOQ?

A: For dedicated silk collections, like a resort range, the MOQ is 180, with 30 pieces per style and 3 per size and colour. If you're ordering swimwear with at least 300 pieces, you can add as few as 30 pieces of a single silk style from our in-stock fabrics and colours. Please contact us to discuss your specific needs.

Q: How do I request a sample order?

A: You can submit your sample order by completing an [interactive form](#) or sending your request via [email](#) or [WhatsApp](#). You can also request that we collect your samples using our company's DHL account.

Q: How long do samples & production orders take?

A: Timelines vary according to your requirements. Always contact us before you begin so we can give clear timelines.

Q: What payment methods do you accept?

A: We accept PayPal, Bank Transfer, and Payoneer. Samples 100%, Production 50% at the start & 50% before goods are uplifted.

Q: Can I call you or arrange a callback?

A: Our customer liaison team and sample specialists are available to take calls or [schedule a callback](#) to discuss your ideas, concepts or questions via a live call.

CONTACT US

Ready to Embrace Luxury?

Adding Silk isn't just a luxury—it's a statement of elegance and quality for your brand. Our team is ready to assist you at every step, from design to delivery.

Book a free callback today to discuss how we can accelerate your journey into the world of silk fashion.

Get In Touch

Free Call-Back

Schedule a free callback with a specialist

WhatsApp

For a Speedy replies
+62 811-388-512

Email

silkandlace@kingtrading.com

Factory Tour

Come see us. Take a tour of our facilities

SWIMWEARBALL.COM



VISIT OUR
WEBSITE